# **Sales Order**

Station:	WBT-A-F		Contract#:	0	Agency:	MAIN STREET M	EDIA GROUP	
Contract Nan	ne: Citizens for Res	p Energy 334	10		Address:	PO Box 25093		
Proposal#: B	1431AF9-4BC0-48	12-9CB6-44E	27FC72B	B2	City:	Alexandria	State: VAZip:	22314
					Buyer:			
Start Date:	10/07/16	End Date:	10/2	0/16	Tax Schedule	::		(None)
Revenue Typ	e: POLITICAL NAT	IONAL	Туре:	Cash	Agency Com	mission %: 15		
Advertiser:	CITIZENS FOR R	ESP ENERG	Y SOLS		Billing Cycle:	Standard		
Address:					Salesperson:	245NATIONAL	Comm %:	0
City:		State: Zip			Makegood Po	olicy: NEED PRIOR	APPROVAL FROM	REP
Product Nam	e: Citizens for Resp	oonsible						
Estimate #:	3340							
	POLITICAL AGEN							
Sec. Comp.:	ISSUE							

	DAT	ΓES	Alt	TIM	IES					DI	STR	BUTI	ON			RATE	TO	OTALS	PTY
No	START	END	wks	START	END	LEN	М	Т	W	Т	F	SA	SU	Per Wk	D/W	RATE	SPOTS	\$\$	111
1	10/07/16	10/13/16		6:00 AM	9:00 AM	60	2	2	2	2	2			10	D	300.00	10	3,000.00	2
2	10/07/16	10/13/16		9:00 AM	12:00 PM	60	1	1	1	1	1			5	D	310.00	5	1,550.00	2
3	10/07/16	10/13/16		12:00 PM	3:00 PM	60	2	2	2	2	2			10	D	375.00	10	3,750.00	2
4	10/07/16	10/13/16		3:00 PM	6:00 PM	60	1	1	1	1	1			5	D	280.00	5	1,400.00	2
5	10/14/16	10/20/16		6:00 AM	9:00 AM	60					2			2	D	300.00	2	600.00	2
6	10/14/16	10/20/16		9:00 AM	12:00 PM	60		×.			1			1	D	310.00	1	310.00	2
7	10/14/16	10/20/16		12:00 PM	3:00 PM	60					2			2	D	375.00	2	750.00	2
8	10/14/16	10/20/16		3:00 PM	6:00 PM	60					1			1	D	280.00	1	280.00	2

Billing Projections: By Month

Oct 16

11 640 00

CA	11,640.00			
ST	11,640.00	9		
Print Spot Price	s	TOTAL SPO	DTS	36
		GROSS TO	TAL \$	11,640.00
		ADJUSTED	SPOTS	36
		ADJUSTED	TOTAL \$	11,640.00
	,	APPROVE	DECLINE	
			$\bigcirc$	Traffic Manager
			$\bigcirc$	245cpote, 10/05/16 @2:10PM
		$\bigcirc$	$\bigcirc$	Local Sales Manager
		$\bigcirc$	$\bigcirc$	Credit Manager

Oct 04, 16
30150264 Mod# Ver# 1 (Last = )
EASTMAN
WBT-AM (Charlotte-Gastonia-Rock Hill, NC-SC)
LATONYA CHENAULT
PHILADELPHIA
MAIN STREET MEDIA GROUP
PO BOX 25093
ALEXANDRIA, VA 22314
STEPHANIE MARONEY
CITIZENS FOR RESPONSIBLE ENERGY SOLUTION
Citizens for Responsible Energy Solutions

C/P/E: / / 3340

DDS CONT# 0

SALESPERSON FAX#

PH#

\* REP ORDER COMMENT \*

**FLT** 

Oct 07, 16 - Oct 16, 16

<sup>\*\* 10/4/2016 3:33:00</sup> PM: THIS IS A NEW ISSUE/POLITICAL ORDER. PLEASE NOTE THERE IS A 24 HOUR CANCELLATION POLICY ON ALL ISSUE/POLITICAL ORDERS. PLEASE CONFIRM WITH KEVIN.POLLOCK@KATZRADIOGROUP.COM OR CALL 215-557-4255. THANK YOU!

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF Day	NPD	RATE	TOT SPTS
		FLIGHT 1							
	1.1	F	6A - 9A	60	10/07/2016 - 10/07/2016	1D	2	\$300.00	
	1.2	F	9A - 12P	60	10/07/2016 - 10/07/2016	1D	1	\$310.00	1 1
	1.3	F	12P - 3P	60	10/07/2016 - 10/07/2016	1D	2	\$375.00	
	1.4	F	3P - 6P	60	10/07/2016 - 10/07/2016	1D	1	\$280.00	1
				** FL	IGHT TOTALS **		6	\$1,940.00	
		FLIGHT 2							
	2.1	M	6A - 9A	60	10/10/2016 - 10/10/2016	1D	2	\$300.00	2
	2.2	M	9A - 12P	60	10/10/2016 - 10/10/2016	1D	1	\$310.00	- 1
	2.3	M	12P - 3P	60	10/10/2016 - 10/10/2016	1D	2	\$375.00	2
	2.4	M	3P - 6P	60	10/10/2016 - 10/10/2016	1D	1	\$280.00	1
				** FL	I IGHT TOTALS **	1	6	\$1,940.00	
		FLIGHT 3							
	3.1	.T	6A - 9A	60	10/11/2016 - 10/11/2016	1D	2	\$300.00	2
	3.2	.Т	9A - 12P	60	10/11/2016 - 10/11/2016	1D	1	\$310.00	
	3.3	.T	12P - 3P	60	10/11/2016 - 10/11/2016	1D	2		1
	3.4	.T	3P - 6P	60	10/11/2016 - 10/11/2016	1D	1	\$280.00	) 1
				** FI	LIGHT TOTALS **	1	6	\$1,940.00	0
		FLIGHT 4		41					
	4.1	W	6A - 9A	60	10/12/2016 - 10/12/2016	1D		\$300.0	
	4.2	W	9A - 12P	60	10/12/2016 - 10/12/2016	1D		1 \$310.0	
	4.3	W	12P - 3P	60	10/12/2016 - 10/12/2016	1D		2 \$375.0	0 2

Oct 04, 16

CONT# REP 30150264 Mod# Ver# 1 (Last = )

**EASTMAN** 

DDS CONT# 0 C/P/E: / / 3340

	4.4	W	3P - 6P	60	10/12/2016 - 10/12/2016	1D	1	\$280.00	1
c		-		** FL	IGHT TOTALS **		6	\$1,940.00	
		FLIGHT 5							
	5.1	T	6A - 9A	60	10/13/2016 - 10/13/2016	1D	2	\$300.00	2
	5.2	T	9A - 12P	60	10/13/2016 - 10/13/2016	1D	1	\$310.00	1
	5.3	T	12P - 3P	60	10/13/2016 - 10/13/2016	1D	2	\$375.00	2
	5.4	T	3P - 6P	60	10/13/2016 - 10/13/2016	1D	1	\$280.00	1
			÷	** FL	IGHT TOTALS **	l,	6	\$1,940.00	
		FLIGHT 6							
	6.1	F	6A - 9A	60	10/14/2016 - 10/14/2016	1D	2	\$300.00	2
	6.2	F	9A - 12P	60	10/14/2016 - 10/14/2016	1D	1	\$310.00	1
	6.3	F	12P - 3P	60	10/14/2016 - 10/14/2016	1D	2	\$375.00	2
	6.4	F	3P - 6P	60	10/14/2016 - 10/14/2016	1D	1	\$280.00	1
	J.,		1	** FI	 _IGHT TOTALS **	1	6	\$1,940.00	
						1			

	Oct 16	
SPOTS	36	
CASH	11640.00	
TRADE	0.00	
NSL	0.00	
TOTAL	11640.00	
		TOTAL
SPOTS		36
CASH		11,640.00
TRADE		0.00
NSL		0.00

#### \*\* Competitive Comments \*\*

SVC: FA99 MSA CustRadio

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

# AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location:	Date:
WBT AMIFM Chamble	1014
Main Street Media Group	
do hereby request station time concerning the following issue:	
Citizens for Responsible Energy Solutions 455 Massachusetts Ave, NW #142 Washington D.C. 20004	

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	,				

	Citizens for	Responsible	Energy	Solutions
This broadcast time will be used by:		-		

#### THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT "COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE." FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?" I No ■ Yes

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

Sen. Richard Burn - Clean energy - 11/8/16

I represent that the payment for the above described broadcast time has been furnished by (name and address):

Citizens for Responsible Energy Solutions 455 Massachusetts Ave, NW #142 Washington D.C. 20004

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

James Dozier - President Louis Kerbici - Treasurer

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

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## TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

liability, including reasonable above-requested advertisen	mnify and hold harmless the station for any damages or e attorney's fees, that may ensue from the broadcast of the lent(s). For the above-stated broadcast(s), the sponso- cript, transcript, or tape, which will be delivered to the	r
station at least	before the time of the scheduled broadcasts.	

TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)

26/2015
Date

To BE SIGNED BY ISSUE ADVERTISER (SPONSOR)

703-485-0398
Contact Phone Number

	BE SIGNED BY STATION REPRESENTA	ATIVE
Accepted	☐ Accepted in Part	☐ Rejected
1 1 Bens	- Carsi Poleat	USM
Signature	Printed Name	Title

\*\*\*Any handwritten information included on this form was not provided by the agency and was included without their knowledge or consent. \*\*\*

#### AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance

Number of Weeks	Times per Week	Class	Days	Time of Day, Rotation or Package	Broadcast Length
					Affa
					MAKA

Attach proposed schedule with charges (if available):

### AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual time the rate for spots "communicating a political matter of national importance" air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that and rates for specific spots aired. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.

# NON-CANDIDATE REQUEST FOR POLITICAL BROADCAST INFORMATION OR TIME

This form must be completed for all requests for broadcast time made by anyone seeking to broadcast a message that refers (a) to a legally qualified candidate, (b) to any election for federal office, or (c) to "a national legislative issue of public importance" or a "political matter of national importance" (that is, an "issue" advertisement). This form must be retained in the station's public inspection file for a period of two years.

Date of Request:
Candidate Named in Spot:
Party: 100
Candidate for: White (Office) (Location)
Issued Referred to:
Name of Organization: Others we assume Energy Solutions
Name of Contact Person:
Address: Ill Presidential Blud, Ste 110; Bala Cynwood, 1/4 190
Telephone: 2(2-557-425)
Chief Executive Officers, Board of Directors, or Members of the Executive Committee of the Organization (attach a list, if necessary): Junes Docier - President, Louis Wirbia Tronsumer
Agency for Organization (if any): Litizens for Alspinsible Energy Solutions
Name of Person Requesting Information/Time: Lellin Pollock - Cate above
Information Requested:
Rates for ISSUR WENT SENT
Availabilities for
• Other:
Disposition of Request:
Accepted Rejected Accepted or Rejected in part (attach explanation)
Rate Charged for Spot: Sl wtached wdl
Class of Time Purchased: ISSUL - NW. Prelimptole
Air Date and Time (attach a schedule of the advertising or program time provided, if necessary):
Date Public File Report Prepared:
Other Information:
Inquiry Received By: All Poll & USM